



U.S. and Foreign Commercial Service
U.S. Consulate General
Mr. Richard Vinson, Director
910 Cogswell Tower
Scotia Square
Halifax, Nova Scotia, B3J 3K1

Re: SWR Corporation/Products

Dear Mr. Vinson,

I write in response to recent conversations with Captain Robert E. Hart, who indicates that in Canada there is upcoming opportunity and growing interest in the above referenced SWR Products.

As participants in a recent SWR demonstration in Seattle, we witnessed the efficiency and speed at which SWR "acts" on oil, grease and emulsifications. SWR met all claims and quickly separated oil, water and solids, when applied to a sample of bilge water taken from one of our ocean class tug boats.

A second sample of waste oil and oil water emulsion from a slop tank was also quickly separated into distinct oil and water phases after adding and mixing the SWR Product. SWR appears to have a number of advantages over commonly used solvent and caustic based cleaners. As it will not emulsify oil and aids in their separation and recovery, these products can then be reclaimed and recycled, improving the quality of marine and industrial water discharges.

I am confident that the meetings and demonstrations planned in Canada will be as successful as those held here in Seattle.

If I may answer any questions or be of any further assistance please do not hesitate to contact me.

Sincerely,

Larry R. Pintler
Product Sales Manager