

# BIERLEIN

Mr. Paul Rosenbaum, Treasurer & General Counsel  
SWR Corporation  
127 East Washtenaw  
Lansing, Michigan 48933

Re: SWR Corporation/Product Evaluation

Dear Mr. Rosenbaum,

Bierlein Environmental Services, Inc. (Bierlein) has recently purchased a drum of your product SWR Two for a degreasing project at a manufacturing facility in northern Indiana. The project consisted of decontaminating a waste oil storage pad. The pad was constructed of a curbed concrete slab and steel structure 16' X 22' X 12' that housed a waste oil storage tanks. Waste oil was transported to the storage pad in drums and transferred to the waste oil storage tank via pumps. Over years of operation, and poor housekeeping, the concrete pad and curb became saturated with oil. Our project was to decontaminate the pad. Samples were collected from the final rinse water and analyzed for known contaminants. The results of the analysis has not been received at this time. They are to be forwarded to us when available and I will forward them to you.

Because of the small area to be cleaned, SWR Two was mixed in a hand sprayer at a 3:1 mixture and sprayed on the impacted area. After approximately 15 minutes, the mixture was agitated with a broom then powerwashed at 2000 PSI with hot water. The concrete was visibly cleaned after one application.

We have used the material on another small oil spill at another location with the same results. Our paint shop has also tired the material to clean equipment before painting with excellent results, and are currently evaluating the cost with the material currently being used.

The waste generated during these cleaning applications with SWR Two has not increased cost of disposal as with other cleaning agents that we have used.

In closing, we are very pleased with the results of SWR Two and plan to use it on other projects. So far, it has done everything that you have said it would do.

Sincerely,  
BIERLEIN ENVIRONMENTAL SERVICES, INC.

  
Stanley R. Baker, CHMM  
Project Manager/Estimator

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